

CPM® Checklist

This simple checklist outlines the path to earning your CPM. Make sure you review all four steps below to get a full understanding of your journey, and the cost and time commitments involved. Once enrolled, visit <u>irem.org/myIREM</u> and click on "Certification Progress" to check your certification status.

	Step 1: Enroll — Time: 10 minutes, Cost: \$4251 Review all steps and enroll		
	1. Enroll online for the CPM at <u>irem.org/cpmenroll</u>		
	2. Pay the one-time non-refundable enrollment fee of \$425		
	Step 2: Learn — Time: 12-18 months, Cost: \$4,313 ²		
	Successfully complete 8 CPM certification courses		
	1. Ethics for the Real Estate Manager (<u>ETH800</u>)	Waive CPM Courses with the CPM Fast Track ³	
	 Budgeting, Cash Flow, and Reporting for Investment Real Estate (<u>FIN402</u>) 	CPM candidates who meet any one of the conditions below receive credit for all courses except ETH800:	
	3. Marketing and Leasing Strategies for Investment Properties (MKL410)	 Hold a CCIM, CFM, CSM, PCAM, RPA, CRRP, or SIOR designation 	
	 4. Leading a Winning Property Management Team (<u>HRS402</u>) 5. Managing Maintenance Operations and Property Risk (<u>MNT402</u>) 	 Have a bachelors or graduate degree with major, minor or concentration in real estate or property management 	
		Have 20 years of qualifying real estate management SDM Formula Property of the control	
	6. Financing and Loan Analysis for Investment Real Estate (ASM603)	experience as verified via CPM Experience Form	
	7. Performance and Valuation of Investment Real Estate (<u>ASM604</u>)		
	8. Asset Analysis of Investment Real Estate (<u>ASM605</u>)		
	Step 3: Test — Time: 3 days - 1 month, Cost: \$1,774	Intercepted in ather outlines?	
	Pass the <u>CPM Capstone</u> two-part final assessment	Interested in other options?	
	1. Management Plan Skills Assessment (MPSA)	As an alternative to the MPSA, you can submit a Management Plan (<u>MPLIND</u>).	
	2. CPM Certification Exam (CPMEXM), an open-book exam covering all coursework and acquired skills		
	Step 4: Graduate — Time: 1-2 months, Cost: \$785+		
	Complete your CPM candidate profile		
	Once you are eligible for graduation, IREM HQ will contact you to provide you with the graduation and experience forms.		
	Have 36 months of qualifying real estate management experience by the time of graduation, recorded on your CPM Experience Form		
	Be a CPM candidate at the time of graduation and have been a CPM candidate for at least one year (this requirement is deemed as having been met for those who are ACoMs or ARMs for at least 12 months prior to graduation)		
	Pay annual CPM candidate dues of \$530 plus IREM chapterdues (varies by chapter) ⁴		
	Pay one-time graduate process fee of \$270 ⁴		
	Become an Institute Affiliate of NAR (if not currently a member of the National Association of REALTORS®), current year's dues included in graduate fee above		
	Attend at least 2 chapter events in the 12 months before graduation		
1) No a	additional charges for the current calendar year. To maintain the CPM, annual duesed.	s are	
2) Var	aries by course. Cost reflective of CPM candidate discounted pricing.		

4) Dues and fees are not refundable.

Requires submission, and approval, of form and Fast Track Approval fee.